



The Town of Barnstable

Office of Community Services

367 Main Street, Hyannis, MA 02601

Lynne M. Poyant, Director

Office: 508-862-4956

Fax: 508-862-4782



Barnstable Golf (Olde Barnstable Fairgrounds and Hyannis Golf Course)

508-362-2606

Hyannis Youth & Community Center:

508-790-6345

Recreation:

508-790-6345

Marine & Environmental Affairs: 508-790-6272

Senior Services:

508-862-4750

Veteran's Service:

508-778-8740

Youth Services :

508-790-6345

GOLF COMMITTEE

Aug. 12, 2014

5:30PM

Olde Barnstable Fairgrounds Golf Course

Meeting called to order at: 5:30PM

Minutes: Approved

Roll Call	DAVID MILLER	Present
	RICHARD ALIBERTI	Present
	NANCY BEAUCHAMP	Present
	GEOFFREY CONVERSE	Absent
	MARY CREIGHTON	Present
	EDIN NACAR	Present
	EDWARD HICKEY	Present

ALSO PRESENT: BRUCE MCINTYRE, MERRY HOLWAY, CHRIS WHITE, JAMES BENTLEY, ROMAN GREER

- Chair Miller reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping this meeting

Chair Miller defers the approval of July minutes to the September meeting.

Explanation of Meeting Agenda – Chair Miller

-First we will hear the initial proposal for the 2015 Rate Structure from Bruce, after that the room can make comments and the committee can discuss

Proposed Rates by Management –Bruce McIntyre

-Bruce introduces the golf staff that is present tonight.

-In 2014 we did not increase the greens fees or any pass holder fees. The greens fees are now at the lower end of the municipalities on Cape Cod. The biggest hole in golf is the 18-35 year old demographic followed closely by junior golfers. See Exhibit #1 Barnstable Golf 2015 Rate/Fee Rationale

-Barnstable golf is still the only true Enterprise Fund account responsible for the debt service and indirect administrative support payments. The FY2015 budget includes \$632,811 in debt service and indirect administrative support charges. This equates to approximately 21.75% of the revenues we generate. Please refer to 2014 Annual Pass Holder Rate Comparison (exhibit #2); on page 2 I have highlighted the proposed changes for 2015. The final page has the potential positive impact on revenues generated with the proposed increases.

The final handout (Exhibit #3) Cape Cod Municipal Golf Course Prime Greens Fee Comparison 2014, as you can see I have highlighted the fees we intend to raise. We are at the low end of the scale in comparison the other municipal course on Cape Cod. We intend on raising our prime time morning rates by \$3.00 and our mid afternoon and seasonal rates by \$5.00 at both facilities.

Public Comments on rate proposal

Clyde Takala: After looking at the handout why is the Additional Family Member circled?

-Bruce- No reason

Jock Shafroth- Suggest adding a cart punch card to bring in early revenue

-Merry- We already have a discounted member cart fee along with even lower priced carts for seniors and handicapped individuals

John Queen- Have you considered raising the non resident pass more than what you have proposed to generate more revenue? Topic Discussed

Golf Board Discussion on 2015 rates

Mary Creighton- The increase in the rounds were they all fee playing rounds

Bruce- It was about 50/50 between members and non members

Mary Creighton- Do we have to pay the \$84k for the ADA bathrooms

Bruce- No

Mary Creighton- Did we find out about if we can do the assessment fee?

Bruce- At the moment we would need Town Manager approval and there is no guarantee

Mary Creighton- Is the fee increase 4% across the board

Bruce- It is an average

Ed Hickey- What is the reason for the 1 year delay

Bruce- Massachusetts state law we can not budget more than we made the prior year so we have to a whole budget cycle

Richard Aliberti- What do we pay to the Town of Barnstable for administrative support

Bruce- About \$390k is the Admin support

Richard Aliberti- asked about the debt service and all the money we have paid out doesn't see a need to go up in fees we seem to be making more money

Bruce-When we got Hyannis it added 20 more years of debt service and we have to take care of a 40 yr old property and a 23 year old property. How else are we going to keep up the buildings and irrigation and all the other major needs the facilities need where else are we going to come up with the funding

Edin Nacar- Along with raising the rates have you given any thought to shifting member play over to Hyannis?

Bruce- We hope to bring the course up to par to make people want to play over there.

Edin Nacar- Is there a way you can budget big projects and not do them if you do not make the money.

Bruce- Laws have made it harder to budget over what you make

Nancy Beauchamp- Commends the creative way to create revenue, keeping OBF open December is a good idea, the plan is very fair.

Chair Miller- I am very pleased with the plan as most of our suggestions were incorporated in this plan.

MOTION TO VOTE ON RATES TONIGHT DULY MADE BY EDIN NACAR SECONDED BY NANCY BEAUCHAMP
Vote: so voted unanimously

MOTION APPROVE 2015 RATE PROPOSAL DULY MADE BY EDIN NACAR SECONDED BY NANCY BEAUCHAMP
Vote: so voted unanimously

Chair Miller: In closing I have a letter of resignation from Nancy Beauchamp, tonight will be her last Golf Committee meeting she is starting a new job with Barnstable Golf. Thank you very much Nancy for your service on the committee.

Brian Conway- I played with an out of state couple from a private course and they could not believe the outstanding condition at Olde Barnstable for a public golf course

Richard Alibeti- I played Hyannis last we it is also in fantastic shape

MOTION TO ADJOURN DULY MADE BY MARY CREIGHTON SECONDED BY NANCY BEAUCHAMP
Vote: so voted unanimously

Adjourn: Time: 6:42 PM

Next Golf Committee meeting scheduled:
Tuesday, September, 9th, 2014 at Olde Barnstable Fairgrounds Golf Course

Respectfully submitted
Wayne R. Malcolm
Recording Secretary

Public files are available for viewing during normal business hours
** Further detail may be obtained by viewing the video via Channel 18 on demand or at
<http://www.townofbarnstable.us/GolfCommittee> **