



# The Town of Barnstable

## Office of Community Services

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Barnstable Golf (Olde Barnstable Fairgrounds and Hyannis Golf Course)

508-362-2606

Hyannis Youth & Community Center:

508-790-6345

Recreation:

508-790-6345

Marine & Environmental Affairs: 508-790-6272

Senior Services: 508-862-4750

Veteran's Service: 508-778-8740

Youth Services : 508-790-6345

### GOLF COMMITTEE

October 8th 2019

5:30 PM

Olde Barnstable Fairgrounds Golf Course

Minutes; APPROVED

Roll Call:	RICHARD ALIBERTI	Present
	GEOFFREY CONVERSE	Absent
	JOHN COOKSON	Present
	RON MATROS	Present
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	KEN MOREY	Present

ALSO PRESENT: CHRIS WHITE, BRUCE MCINTYRE

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping the meeting

Public Comments- NONE

Chair Hochstein welcomed the new committee member Ken Morey. Ken said a few words and welcomes the new challenge the committee has.

Suzanne Conley gave an update on the Cuda Tournament held at Olde Barnstable. The tournament had 64 players and raised over five thousand dollars

Act on the Minutes of the September 10th, 2019 Meeting

**Motion duly made by Richard Aliberti to approve the minutes of the September 10th, 2019 Meeting**

**Seconded by Ron Matros**

**VOTE: All in favor**

Rate and Fee Discussion

Bruce handed out the 2020 Rate and Fee Rationale<sup>1</sup> to the committee. Bruce read through the packet touching on some key items that need to be addressed and the challenges that come next season. Barnstable golf is transition to a more Environmentally Sustainable set of courses which will take time. This new set of procedures will take not just more time, they also need more financing. Many meetings have been had by Barnstable Golf Management and Town Management to discuss different ways this can be done. Golf Management has 3 different potential plans for 2020 A, B, And C. The plans have a 10, 5 or 3% increase and a few other tee time changes to generate revenue.

<sup>1</sup> 2020 Rate and Fee packet

Chair Hochstein asked what the bottom line number is that they need to get to. Bruce referenced the 2021 budget and that we need to present a balanced budget.

Ken Morey- very impressed with the work done here and thanks Bruce for putting it all together.

Ron Matros wanted to know about the meetings with finance and discussed the unfunded mandate and if there will be any help from the Town. Bruce explained some of the potential ways to get help from the town.

Susanne Conley suggested a wider context of funding to get the CIPs done and the deferred maintenance and how some other courses in the areas have done renovations that they can market but we do not. Bruce then went over the 5 year capital plan.

Susanne suggested looking at way to restructure debt in order to get the needed projects done.

Ron Matros suggested that committee needs to come up with different ways to fund these costs. Ken Morey asked about the organic practices and if the courses had to go 100% Organic. Bruce explained what has happened the last few months and some of the practices that were tried this year and how this is a transition to all organic.

John Cookson referenced the meeting where members from Town Council and Mark Ells attended and they suggested they could help and support the courses. John also asked if there is any place money could be saved in the budget.

Bruce explained that has already been looked at. John asked about raising greens fees again to generate money. John was concerned going up on the pass holders again with the courses not in the same condition they have been used to.

Chair Hochstein suggested going with plan C and the 3% increase and taking away more tee times to help generate more revenue. Going up 10% again may be too much too fast. Also he wants to continue the CPC pursuit of funds in order to help protect the assets to the Town of Barnstable.

Ron agreed with Keith and asked how done we get this done, topic discussed.

Chair Hochstein and the committee agreed that there is a lot of information to look at and at this time and there will be no decision made to support any of them at this time. Another Committee meeting before the deadline will have to take place and a few dates were talked about. Barnstable Golf staff and Channel 18 staff suggested October 21<sup>st</sup> as a good date. Everyone agreed and the golf staff will send out the notice.

**MOTION TO ADJOURN duly made BY Ron Matros SECONDED Susanne Conley**

Adjourn 7:15 PM

Respectfully submitted

Wayne R. Malcolm

Public files are available for viewing during normal business hours

\*\* Further detail may be obtained by viewing the video via Channel 18 on demand or at  
<http://www.townofbarnstable.us/GolfCommittee> \*\*