



# Town of Barnstable

## Barnstable Golf

Hyannis Golf Course, 1840 Route 132, Hyannis, Ma 02601 (508) 362-2606  
 Olde Barnstable Fairgrounds Golf Course, 1460 Route 149, Marstons Mills, Ma 02648 (508) 420-1141  
 Director of Golf: Jesse Schechtman

### Golf Committee

#### August 9<sup>th</sup> 2022

Meeting Called to order; 5:30pm  
 Minutes; Draft

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping the meeting. Chair Hochstein also reads the executive order on remote participation via zoom and that the meeting is being recorded and will air on channel 18 after the meeting concludes

Roll Call:	GEOFFREY CONVERSE	Present
	JOHN COOKSON	Present
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	MARK BUSHWAY	Present
	BILL SYLVA	Present
	JASON AUBEE	Present

ALSO PRESENT; JESSE SCHECHTMAN

**Public Comments; NONE**

**Act on Minutes from the July 13<sup>th</sup> 2022 meeting**

Motion duly made by Suzanne Conley to approve the minutes of the July 13<sup>th</sup> Golf Committee meeting seconded by Geoff Converse.

Roll Call Vote; John Cookson, Jason Aubee, Bill Sylva all abstain, ALL OTHERS VOTE YES

Keith speaks about submitting the annual committee report to the Town. Reviews last year’s report and what this year’s report will cover – specifically highlighting how the Golf Division provides physical activity, social interaction and community engagement for many. The Golf Division IS social life for lots of people. Other items include using reserve funds for golf course improvements, helping to develop 2023 rates and fees, emphasis of the environmentally sustainable land management plant, growth of women’s golf, being the home for multiple high schools, and work done by volunteers.

David Donnellan speaks about First Tee Program. First Tee is now owned by the PGA Tour. More locations are coming along with changes to the curriculum.

Suzanne asks what percentage of the participants are from Barnstable. David says 90%.

Keith asks how many other programs on Cape. David says one (Harwich).

Mark asks who the other instructors are. David says they are paid teaching professionals, not volunteers.

David explains that all admin and registration is done through MassGolf.

John asks what about families without clubs. David says we have plenty of equipment for those without, and also points out that fees can be waived for families in need.

### **Director of Golf Report- Jesse Schechtman**

Congrats to OBF Ladies Club Champions: Net – Kristin Broadley, and Gross – Lisa Packard (won Hyannis also back in June).

Two-Day Member-Guest this coming weekend is sold out – not sure of exact number but over 100. The Mixed-Scotch “Nine & Dine” at OBF a couple weeks ago was a big success, hoping to fill the next one, scheduled for August 19<sup>th</sup> at Hyannis.

Upcoming time changes – starting August 15<sup>th</sup> the first time will be 6:30, and that will move to 7:00 come September 1<sup>st</sup>. This will give the maintenance crew some much needed time to prep in the morning.

Over the next few weeks you’re going to see some new signage being installed at Hyannis GC. These include some informational signs at both the top of the hill in the parking lot and both the 1<sup>st</sup> and 10<sup>th</sup> tees, and also some much needed directional signage out on the course in the areas that tend to be confusing. Currently being manufactured is a replacement for the main entrance sign out by Rt. 132. It will be virtually identical in terms of dimensions and format.

We are starting to work on the RFP for the food and beverage operation here at Olde Barnstable. Bill Hensley / “Tavern on the Green” has done a phenomenal job here, but the contract is up (this being his third and final option year) and so it must go back out to bid. We are in the very early stages of this but we hope to have the RFP posted sometime in September and go from there.

July was an exceptionally busy month, even busier than last year by about 5%. Over 13,000 rounds were played between the two facilities, with Hyannis averaging 174 rounds per day and Olde Barnstable averaging 248 rounds per day. That’s over 420 rounds on average played on our golf courses each and every day. Add in the driving range traffic and suffice to say it has been incredibly active for the start of FY23.

Financially, July came in at \$104K over budget, which sounds and is great but I will say the forecast was fairly conservative so it’s a bit early to be jumping for joy just yet. Pro shop sales were over \$40K in July. That’s an average of \$1,300 per day in merchandise sales. Kudos to Merry and Tom on that as they’ve clearly done an excellent job of bringing in items that appeal to our customers.

In mentioning how busy our courses have been, I really have to take a moment and acknowledge our staff, from the frontline people you all frequently see and interact with, to those behind the scenes. It’s difficult enough to accomplish all the little things that need to be done when the courses are this busy, now you factor in 90 degree days and significant drought conditions, and I can’t overstate how lucky we are to have the collection of people that we do. Please be liberal with your praise when you see them, as a little comment here and there can go a long way, especially in this stretch we’re in right now.

Bill asks about the walking path from 8-9 at Hyannis. Jesse says we are working on that in-house.

Jason asks about the budget for the golf shops (merchandise). Jesse says it is no different than any other operating line item. A discussion ensues ending with Suzanne making a motion that a revolving account be explored, seconded by Jason, and all vote in favor. Jesse says he will reach out to Finance.

Keith asks about the status of the cart path project at Hyannis. Jesse says it is scheduled to start late September.

Mark asks if we are doing less work than anticipated since the bid came in much lower than the initial appropriation. Jesse says no, they are expected to complete all of the work at that price, that is why the contract exists.

John asks about the timing of CIP submissions. Jesse says they are likely due in late October.

Keith asks about Gimmy's restaurant rent. Jesse says his superiors are handling that.

Bill asks who operates the beverage cart. Jesse says F&B does. Bill expresses his desire for both the beverage cart drivers and the maintenance crew to get more training on how to be avoid golfers for safety reasons.

John asks about protocols for Men's Club registration (Wednesday mornings at OBF), seems to think there not enough member times due to the late start. Jesse says he will speak with Merry and look into it.

Suzanne asks about the cart fleet lease. Jesse says no news is good news.

### **Director of Golf Maintenance Report – James Bentley**

No measurable rainfall since July 2<sup>nd</sup>. Yesterday Massachusetts DEP placed the Cape region into a level 2 significant drought. Greens and tees water as normal. Fairways reduced from 80% to 50%. Roughs and driving ranges will not be watered.

Due to these water restrictions, fairway turf at both courses has deteriorated, especially at Hyannis. The deficiencies in both irrigation systems are showing. Hyannis is limited due to smaller pipes and poor pressure. The majority of the 680 sprinkler heads at OBF are still original (30 years old). The prohibiting factor in replacing them is cost as they are \$300 a piece.

500 pounds of seed has been purchased to bring back fairways at Hyannis. We can do this in house as we now have a large seeder attachment run by the OBF tractor. Plan to start with the cooler temperatures in late august/early September. We already have some seed on hand for OBF.

Both Maintenance crews have done a great job trying to keep up with these extreme conditions. Special shout out to Sean Crowell, fantastic job with hand watering the Hyannis greens. In addition to the lack of rain the humidity/dew points have been excessive for 3 weeks. Burnout at this point is an understatement. Looks like a reprieve in temperatures, dew points and hopefully rainfall coming.

On a positive note the most of the OBF new equipment package has finally arrived. This past week 2 rough mowers and 2 greens mowers. Only waiting on the 2 sprayers. Arrival date on those late August or early September.

Jim Rahilly has begun much needed residing/trim work to the OBF pumphouse, thank you to Jim for taking on this project.

### **MOTION TO ADJOURN duly made BY Geoff Converse SECONDED by Bill Sylva.**

Roll Call Vote: All in favor

Adjourn; 6:53 pm

Respectfully submitted

Susan Shanley